

2 Westchester Plaza  
Elmsford, New York 10523

# Proposal

Phone: 914-777-5700  
Fax: 914-777-1857

Proposal #	Customer #	Proposal Date
815	1078	04/14/2022

**Customer:**  
Town of Woodbury, NY  
511 Route 32  
Highland Mills, NY 10930

**Site Location:**  
Ida Cornell Memorial Library  
23 Smith Clove Road  
Central Valley, NY 10917

**Contact Information:**

**Customer Contact:**  
Cell Phone: (845) 659-2177  
System Type: Network Video

**Stratagem Contact:** Morales, Basil  
Phone: (845) 656-2289  
Email: basil@nycctv.us

Stratagem Security is pleased to present you with the following proposal for your location. Based on your input and our evaluation of your needs, we have prepared a scope of work which details the equipment recommended for your facility.

The solution proposed represents Stratagem Security's most versatile, flexible and reliable system solution. The proposed system comes recommended to you only after extensive analysis of your business and security needs and requirements. As such, we believe the proposed solution offers the most cost-effective method of satisfying your initial requirements while supplying a strong base which can be expanded to accommodate future needs.

We will remain at your service to provide any clarification, definition, or further description of any portions of this proposal as you may require. We are confident you will be pleased with the pricing options available to you.

**This proposal pricing is based on OGS Group 77201- Intelligent Facility & Security Systems and Solutions Award PT68864. All labor rates are prevailing wage and are based on fixed rate/lump sum agreement.**

The below is a line from OGS on How to use the contract:

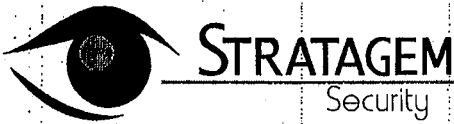
<https://ogs.ny.gov/system/files/documents/2019/04/23150attachment16.pdf>

**Authorized Users MUST obtain a separate Prevailing Rate Case Number (PRC#) for each purchase from this contract where prevailing wage rates apply. The PRC # provided in this Bid is for information and evaluation purposes of the Centralized Contract only. When an Authorized User submits the request for the applicable prevailing wages, the Department of Labor will send the Authorized User an email with a link to the PRC information for the particular service agreement requested. For access to the Department of Labor (DOL) PRC # request page, use the following link (please copy and paste into internet browser address bar as direct link does not work):**

<https://applications.labor.ny.gov/wpp/showPublicNewProject.do?method=showIt>

CONTACT US		
Billing Questions	Service	Email
(914) 777-5700	(914) 777-5700	service@nycctv.us

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## Brief Description:

Library Cameras

## Scope of Work

Stratagem will provide the following for the Police Department:

- One (1) Exacqvision "A" Series Server with 8TB Storage
- One (1) A Series CPU & Memory Upgrade for Processor
- One (1) Raid Storage Option
- One (1) Rack – Rail Kit
- One (1) 24U Server Cabinet
- Rack Mount UPS
- Rack Mount 16 Port POE Switch
- Rack Mount Patch Panel
- Seven (7) Keystone Jacks and Jumpers
- Three (3) Camera License (Server Comes with Four (4))
- Seven (7) 3 MP Dome Cameras (3 First Floor, Lower Level, One Front Outside Entrance with Mounting Bracket)
- Cable and Misc. Hardware
- Includes Programming Integration with Alarms and Pop-Up at PD

## Notes:

\*Customers I.T department is to provide network access, I.P. Addresses for Network Video System, and identify ports on switches at each location as required for the system. Specifics to be finalized prior to installation.

\*Customer to provide outlets and 110vac as required. Specific locations to be finalized prior to installation. \*Computers requiring access to software to be identified prior to installation.

\*A list of software users if any to be trained, to be provided by customer prior to installation.

Item/Part Code	Description	Quantity	Rate	Amount
PW-RA Project/Pgm Manager	Project/Program Manager - All Regions	2.00	\$224.47	\$448.94
PW-RA Offsite Maint Tech	Offsite Integration and Maintenance Technician - All Regions	6.00	\$150.00	\$900.00
PW-R4 Surveillance Tech	CCTV/Surveillance Camera Systems Physical Access Control Systems Alarm and Signal Systems Technician Onsite Region 4 Entire Counties - Orange/Rock	32.00	\$181.71	\$5,814.72
IP04-08T-R4A	"IP 2U recorder with 4 IP cameras llcenses (64 max). exacqVision Professional or Enterprise server, client, web/mobile software pre-installed with 3 y - MSRP - \$5980.00	1.00	\$5,681.00	\$5,681.00
SMART1000R M2U	Smartpro 1000va 2U, Rackmount - MSRP - \$683.91	1.00	\$636.04	\$636.04
5000-20070	RACK SLIDING RAIL KIT Z SERIES - MSRP - \$120.00	1.00	\$114.00	\$114.00

## CONTACT US Service

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5000-40341	RAID option for 4UA-series servers. Reduces usable storage - see recorder calculator for more details - MSRP - \$1,500.00	1.00	\$1,425.00	\$1,425.00
5000-40374	"A-series CPU & Memory Upgrade: i5 CPU and 8GB Memory total. Not field upgradeable. Available at time of initial order only. " - MSRP - \$345.00	1.00	\$327.75	\$327.75
EVIP-01	SINGLE IP CAMERA LICENSE - MSRP - \$168.00	3.00	\$159.60	\$478.80
E6412B2FP	ENTERPRISE NETWORK CABINET 24U46.7"H X 23.5"W X 42.0"D W/(2)FLAT PACKAGED BLACK - MSRP - \$1843.80	1.00	\$1,567.23	\$1,567.23
TPE-TG160G	16 PORT GIGABIT POE+ SWITCH - MSRP - \$309.99	1.00	\$305.34	\$305.34
CPP24WBLY	24-PORT PANEL UNLOADED SNAP-IN 4-PORT FACEPLATE BLK W/OUT LABEL ROHS - MSRP - \$45.08	1.00	\$38.32	\$38.32
CJ688TPBU	1-PORT MOD JACK IDC 8W8P UTPT568A/B CAT6 TX6 PLUS MINICOM BLUE ROHS - MSRP - \$15.58	7.00	\$13.24	\$92.68
UTP28SP1BU	CBL ASSY MOD 28-4PR STRANDED CAT 6, SMALL DIAMETER, 1 FT NON-INTEG BLUE - MSRP - \$11.22	7.00	\$9.54	\$66.78
IFS03CFOCW ST	ILLUSTRATE FLEX 3MP COMPACT - MSRP - \$350.00	7.00	\$322.00	\$2,254.00
ADC16MPCAPI W	illustra 600/610M pendant cap Indoor, white, 3/4" NPT - MSRP - \$37.00	1.00	\$34.04	\$34.04
ADLOMARM	Discover, Mount, wall arm, for NV LookOut, no plate. - MSRP - \$66.00	1.00	\$60.72	\$60.72
6BNSM2	CAT6 ENHANCED NO SPLINE 4 PAIR 23 AWG PLENUM 1K BOX - MSRP - \$370.00	1.00	\$351.50	\$351.50
Miscellaneous	Fittings and Hardware	1.00	\$145.00	\$145.00

**Total Charges : \$20,741.86**  
**Sales Tax : \$0.00**  
**Grand Total : \$20,741.86**

**Deposit Required to schedule work \$0.00**

### EXCLUDED:

- Any Material or labor not specifically listed as part of this proposal .
- Drawings.
- After normal hours, weekends, or holidays.
- Patching and painting.
- Pricing established using fixed rate contract basis.
- If using existing wiring, Wire is assumed to be usable. If wire needs to be replaced an additional proposal will be forwarded for wire replacement.
- All work to be performed on straight time - overtime will be provided at additional cost
- Stratagem Security, Inc. is not responsible for problems caused by existing wire and does not warranty existing

### CONTACT US

Billing Questions  
(914) 777-5700

Service  
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Email  
service@nycctv.us

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# STRATAGEM Security

# Proposal

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- wires, equipment or 3rd party wire installation.
- Permit fees, Engineered Plans & Design not included unless listed.
- No core drilling or penetrations are included unless noted in the scope of work described above. Available chases, conduits and wire runs will be used. Additional core drilling will be provided at additional cost.
- No conduit or molding included unless noted in the scope of work described above.
- Customer is responsible for providing 110V electrical power required at required locations to be installed throughout property.
- Customer is responsible for all charges due to access related delays.
- Any additional materials or labor requested by customer that is not specified in this proposal will result in a Change Order that must be reviewed by Stratagem Security, Inc. account executive and signed for by customer prior to start date of installation.
- If remote access configuration is required, customer must provide complete IP configuration information to Stratagem Security, Inc. prior to start of installation. If complete IP information is not received by completion of installation, return visits will be provided at additional cost.
- If remote access is required, customer must provide a network connection within 25 feet of equipment. Any network wiring will be subject to additional charges based on time & materials.
- Stratagem Security, Inc. is not responsible for remote access issues caused by network or firewall issues. Any network connectivity support beyond setting up the system for remote access will be subject to additional charges
- Customer must provide power and data connections for security equipment as required.
- Customer contact must be present at end of installation to approve job completion. Any error in service or a new installation of the system must be called to the attention of Stratagem Security, Inc. in writing within five (5) days after completion of the installation or the installation shall be deemed totally satisfactory to and accepted by the customer.
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X

Agreed To By

Print Name

Date

Recurring Services - Not Included In Above Pricing

Description	Monthly Amount	Amount

Billing Questions

(914) 777-5700

CONTACT US

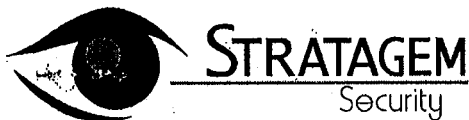
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814	1078	04/14/2022

**Customer:**  
Town of Woodbury, NY  
511 Route 32  
Highland Mills, NY 10930

**Site Location:**  
Rushmore Memorial Library  
16 Country Rte 105  
Highland Mills, NY 10930

**Contact Information:**

**Customer Contact:**  
**Cell Phone:** (845) 659-2177  
**System Type:** Network Video

**Stratagem Contact:** Morales, Basil  
**Phone:** (845) 656-2289  
**Email:** basil@nycctv.us

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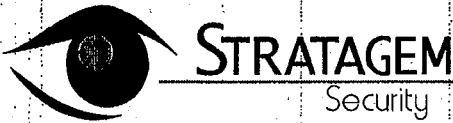
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Library Cameras

## Scope of Work

Stratagem will provide the following for the Police Department:

- One (1) 24U Server Cabinet
- Rack Mount 16 Port POE Switch
- Rack Mount Patch Panel
- Five (5) Keystone Jacks and Jumpers
- Five (5) Camera License
- Five (5) 3 MP Dome Cameras (Four in Library, One Server Room) with Back Boxes
- Cable and Misc. Hardware
- Includes Programming Integration with Alarms and Pop-Up at PD

## Notes:

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Item/Part Code	Description	Quantity	Rate	Amount
PW-R4 Surveillance Tech	CCTV/Surveillance Camera Systems Physical Access Control Systems Alarm and Signal Systems Technician Onsite Region 4 Entire Counties - Orange/Rock	20.00	\$181.71	\$3,634.20
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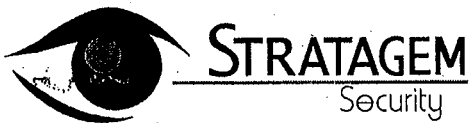
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Total Charges : \$8,838.49  
Sales Tax : \$0.00  
Grand Total : \$8,838.49

Deposit Required to schedule work \$0.00

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- will be subject to additional charges

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**STRATAGEM**  
Security

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X

Agreed To By

Print Name

Date

Recurring Services - Not Included In Above Pricing

Description

Monthly Amount

Amount

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